

Raluca Chinole

High Potential Coach

raluca.chinole@iconsultants.ro



Raluca is a results-oriented coach with proven success in producing visible, sustainable behavioural changes by motivating, leading and inspiring her clients.

She is devoted to helping people stretch beyond their limits and achieve excellence and results, maintaining the focus, supporting and respecting client's needs and values.

Raluca is helping her clients to clarify their objectives, to accommodate in their new roles, to become leaders, to have an easier and successful career transition, to improve their communication skills.

Recent Assignments

Coaching

Four members of the EXCOM team of the market leader in tire industry in Romania – leadership coaching, working on competencies and behaviours necessary for a new role in the organization.

Three High Potential managers from the market leader in tire industry in Romania – creating through coaching, a personal development plan in order to be prepared for achieving new responsibilities and/or new assignments

CEO International Media Group, rediscovering the values, acting and planning future accordingly, clarifying the present role and status, living in the NOW

Head of Administration, ONG, clarifying long and medium term objectives, communication skills

Recruitment & Career Planning Director, one of the major banks, transitioning into completely different business focus; strengthening strategic and business agility and ability to add value quickly

Founder & CEO, branding company, clarifying business strategy, improving selling & communication skills

Competence Manager, one of the most important market research companies, clarifying long and medium term objectives, career transition to a new role with the company

Professor, high school USA, focus on the next steps in career & better communication with the family

Medical doctor, specialist in one of the major hospitals, clarifying the long term objectives, improving listening skills, better communication with the family.

Events

Organising the 2009 and 2010 editions of ICF Local Chapter Conference.

Training

Raluca also leads customer service seminars, coaching workshops and she was co-leader in sales and team management seminars.

Career history

In 2006 she started her own coaching projects being interested in career transition, life and family projects.

From 2005 she became involved in Independent Consultants cabinet, developing leadership programs and participating in strategic events.

From 2000 she worked as project manager for Forum Invest being in charge of the PR&Public Affairs Division. Her portfolio was made of major international companies: Intrarom, Brau Union, Alpha Bank, Eximbank, Interamerican, ABB, OTE International and Asiban.

In 1997 she started her own company together with 3 partners providing legal services, cadastral investigation for the new mobile network Connex (Vodafone). She negotiated and signed over 200 contracts for Site Acquisitions and Real Estate departments. The company had a turnover of 1 mil USD in 2 years.

Education and professional affiliation:

- BA in Chemical Engineering, graduated in 1995, Polytechnic University of Bucharest
- West Architecture, Project Management training program, 2000

- CEDRU, Marketing Fundamentals, 2004
- Coaching Training Institute, Co-Active trained coach, 2006 – 2007
- Accredited Professional Certified Coach by International Coach Federation , ACC/ ICF – October 2008
- ICF member, ICF Romania Treasurer and PR Officer

Raluca is married and has a 5 years old girl.